



September 21, 2021

Dear Valued Martin Lubricants Customer:

Due to price increases and continued critical shortages in raw materials such as base oils, additives, and resin, we are forced to implement a price increase of up to 10% on all SynGard[®], Xtreme[®], and Gard[®] products. This increase will also encompass all private label products. There are no spot sales, bright stock is gone or going for double the normal price.

The price increase will be effective beginning October 18, 2021. All orders received and entered by the close of business on October 15, 2021, for **normal delivery lead times** will be invoiced at the previous prices. The standard 7 day lead times on deliveries will remain in place during this increase period.

Packaged orders will be limited to 100% of your average purchases over the past 12 months. Information regarding your purchase allocations are available from your Regional Sales Manager.

If you have any questions about this price increase please contact your Regional Sales Manager or Customer Service at (800) 864-6275. We appreciate your business and hope everyone in your company is safe and healthy during this time.

Best Regards,

Doug Towns
Vice-President
Martin Lubricants