



June 23, 2021

Dear Valued Martin Lubricants Customer:

Due to price increases and continued critical shortages in raw materials including base oils and additives, we are forced to implement up to a 15% price increase on all SynGard[®], Xtreme[®], and Gard[®] products. This increase will also encompass all Private Label products. At present, there are no spot sales as bright stock is gone or selling at double the normal price.

The price increase will be effective beginning July 26, 2021. All orders received and entered by the close of business on July 23, 2021, for **normal delivery lead times** will be invoiced at the previous prices. The standard 7-day lead times on deliveries will remain in place during this increase period.

Packaged orders will be limited to 100% of your average purchases over the past 12 months. Information regarding your purchase allocations are available from your Regional Sales Manager.

If you have any questions about this price increase please contact your Regional Sales Manager or Customer Service at (800) 864-6275. We appreciate your business and hope everyone in your company stays safe and healthy through this ordeal.

Best Regards,

Doug Towns
Vice-President
Martin Lubricants