



May 18, 2021

Dear Valued Martin Lubricants Customer:

Due to recent announced price increases of raw materials such as base oils and additives, Martin Lubricants is implementing up to a 15% on all SynGard[®], Xtreme[®], and Gard[®] products. This increase will also encompass all Private Label products. The short base oil situation continues to be very problematic, particularly with heavy viscosity materials. Markets indicate that we should begin to see relief within the next few months.

The price increase will be effective beginning June 14, 2021. All orders received and entered by the close of business on June 11, 2021, for normal delivery lead times will be invoiced at the previous prices. The standard 7-day lead times on deliveries will remain in place during this increase period.

Packaged orders will be limited to 100% of your average purchases over the past 12 months. Information regarding your purchase allocations are available from your Regional Sales Manager.

If you have any questions about this price increase please contact your Regional Sales Manager or Customer Service at (800) 864-6275. We appreciate your business and hope everyone in your company stays safe and healthy through this ordeal.

Best Regards,

Doug Towns
Vice-President
Martin Lubricants