



January 18, 2018

Dear Valued Martin Lubricants Customer:

Due to ongoing increases in raw materials, including base oil, additives and resin for bottles and pails, it has become necessary to institute a general price increase on SynGard®, Xtreme®, and Gard® Branded Products. This increase will also apply to private label lubricants and greases. Prices will increase on most products in the range of 4 to 7% per gallon based on product category.

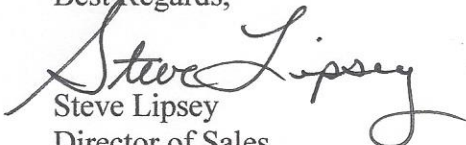
The price increase will be effective beginning February 19, 2018. All orders received and entered by the close of business on February 16, 2018, for normal delivery lead times will be invoiced at the previous prices. The standard 7-day lead times on deliveries will remain in place during this increase period.

Packaged orders will be limited to 110% of your average purchases over the past 12 months. Information regarding your purchase allocations are available from your Regional Sales Manager.

Actual per gallon increase numbers will be available prior to the February 19, 2018 date. If you have any questions about this increase please contact your Regional Sales Manager or Customer Service at (800) 864-6275.

We appreciate your business.

Best Regards,


Steve Lipsey
Director of Sales
Martin Lubricants