



November 17, 2017

RE: "303" Tractor Fluid Sales

Dear Valued Customers,

The State of Missouri, through the Department of Agriculture, has come to the conclusion that testing a Tractor Hydraulic Fluid to the obsolete John Deere 303 specification is no longer possible. Therefore, making a claim that you meet that specification is in violation of consumer protection laws. **Consequently, Martin Lubricants will discontinue manufacturing this product for sale into all states effective December 15. We will continue to sell remaining inventory to customers outside the State of Missouri until all inventory is depleted.**

Distributors are not allowed by mandate of the Department of Agriculture to sell any "303" Tractor Fluid into the State of Missouri effective immediately. Martin will not support any distributor that attempts to by-pass this mandate and sell our Economy 303 THF into Missouri. Martin Lubricants has notified the authorities in Missouri that we have suspended all sales into the State and we will honor that commitment.

Martin Lubricants will continue to sell Xtreme® Pure-Flo Tractor Hydraulic and Transmission Fluid that meets the John Deere J20A specification. Similar products from other manufacturers will come with warning language stating the product is not recommended for use in mobile equipment made after 1990. Martin Lubricants will continue to use language using 1975 as an obsolete date as we have done since 2014 for now.

We understand this may create some hardship for you and your customers. However, it is the beginning of the process to clean up products made from waste streams at some very unscrupulous blenders. Martin Lubricants views this process as a positive step for our industry and our customers. While Missouri may be leading the 303 efforts, it is our belief that more states will follow their lead soon. Martin Lubricants will continue to communicate with you on these issues so you know how this change may affect your business.

Best regards,

Douglas Towns  
Vice President  
Martin Lubricants