



March 24, 2017

Dear Valued Martin Lubricants Customer:

Due to increases in raw materials, including base oil and additives, it has become necessary to institute a general price increase on SynGard®, Xtreme®, Gard®, and Unimark®. This increase will also apply to private label lubricants and greases. Prices will increase on most products up to 4% per gallon.

The price increase will be effective beginning April 24, 2017. All orders received and entered by the close of business on April 21, 2017, for normal delivery lead times will be invoiced at the previous prices. The standard 7-day lead times on deliveries will remain in place during this increase period. The current promotions will also remain in effect until the end of the incentive period.

Packaged orders will be limited to 110% of your average purchases over the past 12 months. Information regarding your purchase allocations are available from your Regional Sales Manager.

If you have any questions about this increase please contact your Regional Sales Manager or Customer Service at (800) 864-6275.

We appreciate your business.

Best Regards,

Doug Towns
Vice-President
Martin Lubricants