



January 23, 2017

Dear Valued Martin Lubricants Customer:

Due to increases in all raw materials including base oils and additives, it has become necessary to institute a general price increase on all private label products, SynGard®, Xtreme®, Gard®, and Unimark® products. Prices will increase up to \$0.20 per gallon.

The price increase will be effective beginning February 13, 2017. All orders received and entered by the close of business on February 10, 2017 and are set up for normal delivery lead times will be invoiced at the previous price. The standard 7-day lead times on deliveries will remain in place during this increase period. Current promotions running now will also remain in effect.

Packaged orders will be limited to 110% of your average purchases over the past 12 months.

Information regarding your purchase allocations will be available from your Regional Sales Manager.

If you have any questions about this increase, please contact your Regional Sales Manager or Customer Service at (800) 864-6275.

We appreciate your business.

Best regards,

Doug Towns  
Vice-President  
Martin Lubricants