



May 31, 2016

Dear Valued Martin Lubricants Customer:

Due to increases in all raw materials including base oils, additives and plastics, it has become necessary to institute a general price increase on all private label products, SynGard®, Xtreme®, Gard® and Unimark® products. Prices will increase by up to \$.24 per gallon.

The price increase will be effective beginning June 27, 2016. All orders received and entered by the close of business on June 24, 2016 and are set up for normal delivery lead times will be invoiced at the previous price. The standard 7-day lead times on deliveries will remain in place during this increase period.

Packaged orders will be limited to 110% of your average purchases over the past 12 months.

Information regarding your purchase allocations will be available from your Regional Sales Manager.

If you have any questions about this increase, please contact your Regional Manager or Customer Service at (800) 864-6275.

We appreciate your business.

Best Regards,

Doug Towns
Vice-President
Martin Lubricants